

# Ruig CX Customer Experience Strategy + Design

With more than 20 years' CX leadership experience in some of the world's most advanced organizations like Amsterdam Airport Schiphol, Dubai Airports and Majid Al Futtaim's Shopping malls, Ruig CX Strategy + Design was founded in 2022.

As business-focused creative minds we strive for a world where innovation follows empathy, where design is embedded in strategy, where technology is serving needs, where physical is as important as digital and where ideas are as important as creating organizational momentum.

Ruig CX is based in the Amsterdam region, The Netherlands. Working hybrid and with a strong international network including some of the brightest CX minds specialized in strategy, innovation, design and customer research Ruig CX can work globally to improve and innovate the customer experience everywhere.



#### Leisure + Entertainment

Development of innovative L + E concepts, boosting overall experience and increase revenue. Pop-up L + E concepts, stretching impact and exploring new ways and locations to engage.

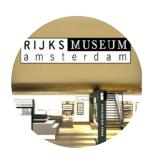
Blending L + E with retail and hospitality concepts connecting customer journeys and creating complementary brand value



#### Aviation

Customer Experience Strategy, defining the ultimate CX Strategy including implementation plan. Customer process innovation with Design Thinking workshops, using innovative research and data sources.

Development of overall Voice of the customer program to learn, act and measure based on customer insights



### Retail + Shopping malls

Creating the perfect omnichannel journey blending the online and physical world in one coherent customer proposition.

Developing innovative impactful retail concepts that enhance the experience. Placemaking, turning anonymous spaces into personal places



## Loyalty, VIP + Premium

Creating dedicated premium journeys with innovative products and services connecting premium brands with premium customers.

Development of Premium spaces and VIP lounges including design requirements and activations. Creation of Loyalty programs that enhance exclusivity and design of unique experiences



# **CX Strategy**

Developing a CX strategy is not an easy task, it involves difficult choices and alignment about the desired customer relationship.

With specific tools and workshops, a CX framework can be developed, the guiding and inspiring principles for a cohesive and winning customer experience.



#### Product + Service innovation

Ideas are not the results here, this is just the beginning of a process that consists of customer research, ideation and design of the concept, business models and business cases.

A layered proposition will boost the overall customer experience, revenue and brand values.



# **CX Interim Management**

We are available for interim CX leadership positions. Managing CX teams and setting up CX Roadmaps.

Developing the CX function within organizations by mixing the right CX content with the right CX processes.



#### Voice of the customer

Voice of the customer is the collection of all channels customers use to interact with an organization. Examples are NPS surveys, social media, but also customer interviews and observations.

All this data can be used to manage the customer experience, and to innovate the entire experience ecosystem.





Project: Iconic clock, Amsterdam Airport Schiphol Contribution: Design Management & Budget responsible Stakeholders: Schiphol, Maarten Baas



Project: Themed Playground, Amsterdam Airport Schiphol Contribution: Overall Concept & Budget responsible Stakeholders: Schiphol, Kossman & DeJong, KLM



Project: Brand Partnership project seating, Schiphol Contribution: Commercial, Concept and execution Stakeholders: Schiphol, Made.com



Project: Art Holland Boulevard, Amsterdam Airport Schiphol Contribution: Overall Concept & Budget responsible Stakeholders: Schiphol, Florentijn Hofman



Project: Rijksmuseum Shop, Amsterdam Airport Schiphol Contribution: Overall Concept & Budget responsible Stakeholders: Schiphol, Rijksmuseum Amsterdam, Uxus



Project: Digital experiences connecting passengers Contribution: Concept, Design Management Stakeholders: Schiphol, Kossman & DeJong



Project: Transit innovation Amsterdam Canal passenger's tour Contribution: Overall Concept & Budget responsible Stakeholders: Schiphol, Lovers Canal company



Project: Themed new seating area concept Dubai Alrports Contribution: Overall Concept & Budget responsible Stakeholders: Dubai Airports, Aljoud Lootah, Ochre



Project: New Security filter Dubai Airports Contribution: Overall Concept & Budget responsible Stakeholders: Dubai Airports, Ochre



Project: Royal VIP Lounge Schiphol Airport Contribution: Overall Concept responsible Stakeholders: Schiphol, Royal family of The Netherlands



Project: Makeover Lounge 2, Amsterdam Airport Schiphol Contribution: Overall Concept & Budget responsible Stakeholders: Schiphol, Kossman & DeJong



www.ruigcx.nl